#### UNITED STATES SECURITIES EXCHANGE COMMISSION Washington, D.C. 20549

#### **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by the Registrant  $\square$ Filed by a Party other than the Registrant o

Check the appropriate box:

o Preliminary Proxy Statement

o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

o Definitive Proxy Statement

o Definitive Additional Materials

☑ Soliciting Material Pursuant to §240.14a-12

ITT Corporation

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

 $\square$  No fee required.

o Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

o Fee paid previously with preliminary materials.

o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

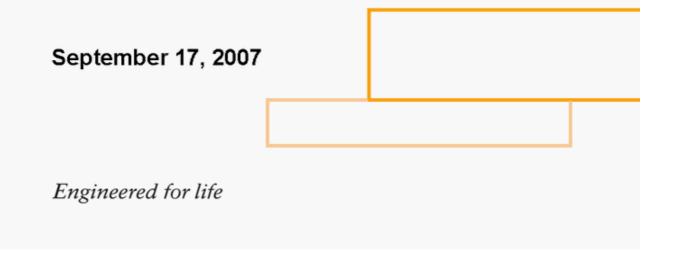
(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:



## Acquisition of EDO Corporation



#### **Forward Looking Statements**

#### "Safe Harbor Statement" under the Private Securities Litigation Reform Act of 1995 ("the Act"):

Certain material presented herein includes forward-looking statements intended to qualify for the safe harbor from liability established by the Act. These forward-looking statements include statements that describe the Company's business strategy, outlook, objectives, plans, intentions or goals, and any discussion of future operating or financial performance. Whenever used words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe," "target" and other terms of similar meaning are intended to identify such forward-looking statements. Forward-looking statements are uncertain and to some extent unpredictable, and involve known and unknown risks, uncertainties and other important factors that could cause actual results to differ materially from those expressed in, or implied from, such forward-looking statements. Factors that could cause results to differ materially from those anticipated by the Company include general global economic conditions, decline in consumer spending, interest and foreign currency exchange rate fluctuations, availability of commodities, supplies and raw materials, competition, acquisitions or divestitures, changes in government defense budgets, employment and pension matters, contingencies related to actual or alleged environmental contamination, claims and concerns, intellectual property matters, personal injury claims, governmental investigations, tax obligations, and changes in generally accepted accounting principles. Other factors are more thoroughly set forth in Item 1. Business, Item 1A. Risk Factors and Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Forward-Looking Statements in the ITT Corporation, Annual Report on Form 10-K for the fiscal year ended December 31, 2006, and other of its filings with the Securities and Exchange Commission. The Company undertakes no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

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### **Transaction Rationale**

- Outstanding company with a high-growth profile driven by highly engineered products & services
- Provides leading positions on key programs
  - Aligned with Dept. of Defense transformation
  - Many early in their life cycles
  - Support evolving defense and security requirements
- Positioned to deliver broader technological solutions to a broader customer base
- Ability to leverage ITT operational infrastructure
- Meets financial criteria

#### **Strategic Fit Drives Value Proposition**

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- Leading provider of advanced military technology and services
  - Electronic Warfare
  - Force Protection
  - Underwater and Naval Warfare
  - Communications
  - Intelligence Technology
  - Technical Services
- Diversified product and service offering
- +4,000 employees



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MRAP

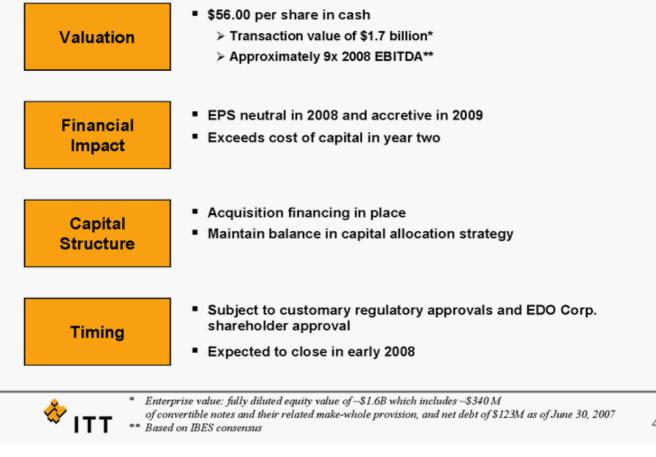


Advanced Sonar

Leading Supplier of High-Tech Solutions Supporting Mission-Critical Needs

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# **Financial Impact and Timing**



#### EDO Businesses

Elec	Electronic Systems			Engineered Systems					
Electronic Warfare	IED Jammer	Shortstop Electronic Protection System	Integrated Systems & Structures	Composite Structures	Weapon Launcher				
C4	Joint Enhanced Core Communications Systems	Transition Switch Module	Undersea Warfare	Mine Countermeasure	Sonar/ Communications				
Intel & Info Warfare	Nuclear Detection	Biometric/ Expert Screener	Professional and Engineering Services	War Gaming	Radar Signal Simulator				
F	Focused Set of High-Tech Solutions								
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#### **EDO Platform Positions**



#### Leading Supplier of Radio Controlled Counter IED Electronic Warfare - CREW 2.1

#### **Force Protection Market**

- High priority for the military
- Evolution of threat dictates procurement
- Significant unit opportunity

#### **EDO Market Position**

- Sole source provider of first generation (Warlock)
- Only company to be awarded CREW 2.1 orders
  - Rapidly increasing funded backlog +7,000 units; +\$500M









## **ITT Defense Existing Market Positions**

Market Segments	Mission / Applications	International	Army	Navy / MC	Air Force	Intelligence	Commercial	DHS / Civil
Sensing, Surveillance and Controls	Electronic Warfare			ĺ				
	Counter IED							
	Night Vision							
	Radar				l			
	ASW / Mine Countermeasures							
	ESM / ELINT / SIGINT							
	Weapon Control System							
	Chemical / Biological / Nuclear							
	Antennas							
Communications	Radios							
	Tactical Networking Comm							
	Information Management							
	Systems Engineering							
Advanced Engineering and	Technical							
Integrated Services	<b>Operations and Maintenance</b>							
	Security / Force Protection							
Space	Payload / Sensors / Optics							
	Decision Support Solutions							
	Composites / Structures							

## Combination Broadens Product and Service Offering

Market Segments	Mission / Applications	International	Army	Navy / MC	Air Force	Intelligence	Commercial	DHS / Civil
Sensing, Surveillance and Controls	Electronic Warfare			İ İ				
	Counter IED							
	Night Vision							[
	Radar							
	ASW / Mine Countermeasures							
	ESM / ELINT / SIGINT							
	Weapon Control System							
	Chemical / Biological / Nuclear							
	Antennas							
Communications	Radios							
	Tactical Networking Comm							
	Information Management							
	Systems Engineering							
Advanced Engineering and	Technical							
Integrated Services	<b>Operations and Maintenance</b>							
	Security / Force Protection							
Space	Payload / Sensors / Optics							
	Decision Support Solutions							
	Composites / Structures							
	Adds Complementa	ry Positio	ons That	Diversify	and Stro	engthen	Portfolio	
🚸	тт				Key:	ITT	EDO	Both

#### **Transaction Summary**

- Defense Business is Strengthened ITT Portfolio Remains Well-Balanced
- Value Creation Enhanced by Attractive Synergy Opportunities
- Consistent with ITT Acquisition Strategy
- Acquisition Integration Plan in Place





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This communication contains "forward-looking statements" which represent the current expectations and beliefs of management of ITT Corporation ("ITT") concerning the proposed merger of EDO Corporation ("EDO") with Donatello Acquisition Corp., a wholly-owned subsidiary of ITT (the "merger") and other future events and their potential effects on ITT. Such statements are not guarantees of future results. They only represent management's expectations and beliefs concerning future events and their potential effects on ITT. These forward-looking statements are inherently subject to significant business, economic and competitive uncertainties and contingencies and risk relating to the merger, many of which are beyond our control.

In connection with the proposed merger, EDO will prepare a proxy statement to be filed with the U.S. Securities and Exchange Commission ("SEC"). When completed, a definitive proxy statement and a form of proxy will be mailed to the shareholders of EDO. **Before making any voting decision, EDO's shareholders are urged to read the proxy statement regarding the merger carefully and in its entirety because it will contain important information about the proposed merger.** EDO's shareholders will be able to obtain, without charge, a copy of the proxy statement (when available) and other relevant documents filed with the SEC from the SEC's website at http://www.sec.gov. EDO's shareholders will also be able to obtain, without charge, a copy of the proxy statement and other relevant documents (when available) by directing a request by mail or telephone to EDO Corporation, 60 East 42nd Street, 42nd Floor, New York, NY 10165, telephone: 212-716 2000, or from EDO's website, www.edocorp.com. Information regarding ITT's directors and executive officers is set forth in ITT's annual report on Form 10-K for the fiscal year ended December 31, 2006 and ITT's proxy statement for ITT's 2007 Annual Meeting of Shareholders. Information regarding EDO's 2007 Annual Meeting of Shareholders. Other information regarding the participants in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, will be contained in the proxy statement and other relevant documents regarding the proposed merger, when filed with the SEC.