#### WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE) /X/ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 1996

/ / TRANSACTION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 1-5627

ITT INDUSTRIES, INC.

INCORPORATED IN THE STATE OF INDIANA

13-5158950 (I.R.S. EMPLOYER IDENTIFICATION NUMBER)

4 West Red Oak Lane, White Plains, NY 10604 (Principal Executive Office)

TELEPHONE NUMBER: (914) 641-2000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes X No

As of July 23, 1996, there were outstanding 118,071,518 shares of common stock (\$1 par value per share) of the registrant.

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#### FINANCIAL INFORMATION

## FINANCIAL STATEMENTS

The following unaudited consolidated financial statements, in the opinion of management, reflect all adjustments (which include only normal recurring adjustments) necessary for a fair presentation of the financial position, results of operations, and cash flows for the periods presented. Certain amounts in the prior periods' consolidated financial statements have been reclassified to conform with the current period presentation. It is suggested that these financial statements be read in conjunction with the financial statements and notes thereto included in the Company's 1995 Annual Report on Form 10-K and subsequent quarterly filing.

### ITT INDUSTRIES, INC. AND SUBSIDIARIES

#### CONSOLIDATED INCOME STATEMENTS (IN MILLIONS, EXCEPT PER SHARE) (UNAUDITED)

		ITHS ENDED IE 30,	SIX MONTHS ENDED JUNE 30,			
	1996	1995	1996	1995		
Net sales Cost of sales	\$ 2,241 1,908	\$ 2,337 2,012	\$ 4,442 3,816	\$ 4,585 3,954		
Gross margin	333	325	626	631		
Selling, general, and administrative expenses	175 6	193 (7)	365 4	383 6		
Operating income	152	139	257	242		
Interest expense Interest income	(39) 1	(47) 12	(83) 10	(80) 21		
Miscellaneous expense, net		(30)	(1)	(30)		
Income from continuing operations before income tax expense Income tax expense	114 (46)	74 (28)	183 (75)	153 (62)		
Income from continuing operations Discontinued operations:	68	46	108	91		
Operating income, net of tax of \$79 and \$162 Gain on sale of Financial operations, net of tax of \$264 and		163		346		
\$264		403		403		
Net income	\$ 68	\$ 612	\$ 108	\$ 840		
EARNINGS PER SHARE: Income from continuing operations	======	======	======	======		
Primary Fully diluted Discontinued operations	\$.56 \$.56	\$.35 \$.35	\$.89 \$.89	\$.69 \$.69		
Primary Fully diluted Net income		5.26 4.82		6.97 6.39		
Primary Fully diluted	\$.56 \$.56	\$ 5.61 \$ 5.17	\$.89 \$.89	\$ 7.66 \$ 7.08		
Cash dividends declared per common share	\$.15	\$.495	\$.30	\$.99		

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The accompanying notes to consolidated financial statements are an integral part of the above statements.

CONSOLIDATED BALANCE SHEETS (IN MILLIONS, EXCEPT FOR SHARES AND PER SHARE)

	JUNE 30, 1996  (UNAUDITED)	DECEMBER 31, 1995 
ASSETS Current Assets: Cash and cash equivalents Receivables, net Inventories Other current assets Total current assets Plant, property, and equipment, net Deferred U.S. income taxes Goodwill, net Other assets	\$ 8 1,343 879 247  2,477 2,113 207 355 542  \$5,694	\$ 94 1,257 908 243  2,502 2,235 218 363 561  \$5,879
LIABILITIES AND SHAREHOLDERS' EQUITY Current Liabilities: Accounts payable Accrued expenses Accrued taxes Notes payable and current maturities of long-term debt Total current liabilities Pension and postretirement costs	====== \$ 665 941 144 1,016  2,766 1,079	===== \$ 781 1,072 162 646  2,661 1,101
Long-term debt Deferred foreign, state and local income taxes Other liabilities	637 119 399  5,000	961 121 408 5, 252
Shareholders' Equity: Common stock: Authorized 200,000,000 shares, \$1 par value per share Outstanding 118,066,518 shares and 117,068,833 shares Capital surplus Cumulative translation adjustments Retained earnings	118 413 91 72 	117 399 111 
	\$94  \$5,694 ======	\$5,879

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The accompanying notes to consolidated financial statements are an integral part of the above balance sheets.

## CONSOLIDATED STATEMENTS OF CASH FLOWS (IN MILLIONS) (UNAUDITED)

SIX MONTHS ENDED

	JUNE 30,			
	1996	1995		
OPERATING ACTIVITIES Net income Discontinued operations:	\$ 108	\$ 840		
Operating income		(346)		
Gain on sale of Financial operations		(403)		
Income from continuing operationsAdjustments to income from continuing operations:	108	91		
Depreciation	203	200		
Amortization Change in receivables, inventories, accounts payable, and	21	18		
accrued expenses Change in accrued and deferred taxes	(276) 67	(134) 246		
Other, net	(18)	(26)		
Cash from continuing operations	105	395		
Cash used for discontinued operations	(174)	(254)		
Cash from (used for) operating activities	(69)	141		
INVESTING ACTIVITIES				
Additions to plant, property, and equipment Proceeds from sale of assets	(172)	(165) 11,655		
Acquisitions	110	(15)		
Other, net		(2)		
Cash from (used for) investing activities	(62)	11,473		
FINANCING ACTIVITIES Short-term debt, net	210	(28)		
Long-term debt repaid	(159)	(18)		
Repayment of Financial obligations		(11,382)		
Repurchase of common stock		(38)		
Dividends paid	(18)	(130)		
Other, net	15	18		
Cash from (used for) financing activities	48	(11,578)		
EXCHANGE RATE EFFECTS ON CASH AND CASH EQUIVALENTS	(3)	53		
Increase (decrease) in cash and cash equivalents Cash and cash equivalents beginning of period	(86) 94	89 322		
Cash and cash equivalents end of period	\$8 =======	\$ 411 =======		
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: Cash paid during the period for:				
Interest	\$    94 ======	\$ 47		
Income taxes	======= \$ 8 =======	======= \$ 7 =======		

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The accompanying notes to consolidated financial statements are an integral part of the above statements.

## ITT INDUSTRIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## (IN MILLIONS, EXCEPT PER SHARE, UNLESS OTHERWISE STATED)

## 1) RECEIVABLES

Receivables consist of the following:

	JUNE 30, 1996	DECEMBER 31, 1995
Trade Accrued for completed work	\$ 1,356 23	\$ 1,254 41
Accrued for completed work	23	41
Less reserves	(36)	(38)
	\$ 1,343	\$ 1,257
	\$ 1,343 ======	\$ 1,257 ======

## 2) INVENTORIES

Inventories consist of the following:

	JUNE 30, 1996	DECEMBER 31, 1995
Finished goods Work in process Raw materials and supplies Less reserves	\$ 396 455 310 (80)	\$ 417 421 333 (85)
progress payments	(202) \$ 879 ======	(178) \$ 908 ======

# 3) PLANT, PROPERTY, AND EQUIPMENT

Plant, property, and equipment consist of the following:

	JUNE 30, 1996 	DECEMBER 31, 1995 
Land and improvements	\$ 103	\$ 115
Buildings and improvements	848 3,410	888 3,425
Construction work in progress	298	297
Other	318	330
	4,977	5,055
Less accumulated depreciation and		
amortization	(2,864)	(2,820)
	\$ 2,113	\$ 2,235
	=======	======

(IN MILLIONS, EXCEPT PER SHARE, UNLESS OTHERWISE STATED)

## 4) DISCONTINUED OPERATIONS

The accompanying financial statements for the three months and six months ended June 30, 1995, reflect the results of ITT Corporation, a Delaware corporation ("ITT Delaware"). Discontinued Operations include the results of ITT Delaware's interests in the insurance business segment ("ITT Hartford"), ITT Delaware's interests in the hospitality and entertainment, and information services businesses ("ITT Corporation"), and a wholly-owned Finance business segment ("ITT Financial"). ITT Hartford and ITT Corporation were distributed to ITT Delaware's shareholders on December 19, 1995 (the "Distribution") and ITT Delaware was merged into ITT Industries, Inc. (the "Company"). ITT Delaware realized gross proceeds totaling \$11.7 billion through June 30, 1995 from the sale of the businesses comprising ITT Financial. Proceeds from these transactions were used primarily to repay ITT Financial debt. ITT Delaware recognized an after tax gain of \$403 (\$667 pretax) or \$3.44 per fully diluted share in the second quarter of 1995, including a provision for the final asset sales and close down costs of ITT Financial.

Net income of the Company's Discontinued Operations was comprised of the following:

	THREE MONTHS ENDED JUNE 30, 1995	SIX MONTHS ENDED JUNE 30, 1995
ITT Corporation	\$ 46	\$ 53
ITT Hartford	105	245
ITT Financial	12	48
	\$ 163	\$ 346
	=====	=====

## Business segment information excluding "Discontinued Operations" is as follows:

NET SALES					OPERATING INCOME/(LOSS)							
THREE MON JUNE	THS ENDED 30,	SIX MONTHS JUNE		-	THRE	E MONTHS		D	SIX	MONTHS JUNE 3		ED
1996	1995	1996	1995		1	.996	1	995	1	996	1	995
\$1,448 378 321 94	\$1,485 403 316 133	\$2,868 732 627 215	762 605	Defense & Electronics Fluid Technology Dispositions & other	\$	102 30 30 2	\$	108 27 29 	\$	177 50 52 5	\$	207 45 47 (8)
2,241	2,337	4,442				164 (12)		164 (25)		284 (27)		291 (49)
\$2,241 ======	\$2,337 ======	\$4,442 ======	\$4,585 ======	-	\$ ==	152	\$ ==	139 ====	\$ ==	257 ====	\$ ==	242

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### RESULTS OF OPERATIONS

#### THREE MONTHS ENDED JUNE 30, 1996 COMPARED WITH THREE MONTHS ENDED JUNE 30, 1995

Net income of \$68 million or \$.56 per fully diluted share significantly exceeded the \$46 million or \$.35 per fully diluted share, of net income from continuing operations, reported in the 1995 second quarter. The increase in net income from continuing operations, in the current quarter, was attributable primarily to lower headquarters expenses and the absence of charges associated with the disposition of ITT Semiconductors and ITT Community Development Corporation recorded in the 1995 second quarter. In the 1995 second quarter, net income, including \$163 million of net income from Discontinued Operations and a \$403 million extraordinary gain on the sale of ITT Financial (see note 4) was \$612 million or \$5.17 per fully diluted share.

Net sales, for the second quarter of 1996, were slightly below the second quarter of 1995, due mainly to slow growth in some of the major markets the Company serves and unfavorable foreign exchange translation. Operating income for the second quarter of 1996 of \$152 million, after a \$10 million pretax charge for restructuring at ITT Automotive, was slightly higher than the \$139 million in the second quarter of 1995. The increase in operating income was attributable to slightly higher earnings at Defense & Electronics and Fluid Technology, along with significantly lower headquarters expenses, a result of reflecting expenses of ITT Industries as an independent entity in 1996 compared with an apportionment of ITT Delaware's expenses in 1995. Other operating income/expenses, which include gains and losses from foreign exchange transactions and other charges, was expense of \$6 million in the current quarter, including the \$10 million ITT Automotive restructuring charge, compared with income of \$7 million in the 1995 second quarter. Operating margins were 6.8% in the second quarter of 1996 compared to 5.9% in the second quarter of 1995, a result of the factors discussed above.

Net interest expense increased to \$38 million compared with \$35 million in the 1995 second quarter. Interest expense in the 1996 quarter reflects actual interest expenses incurred on debt assumed by ITT Industries on, or subsequent to, the Distribution, while interest expense in the 1995 quarter reflected an allocation of total ITT Delaware's interest between the continuing and Discontinued Operations, based on debt outstanding at that time. Interest income decreased from \$12 million in the second quarter of 1995 to \$1 million in the second quarter of 1996. This decrease is a result of maintaining lower cash balances by using available cash to reduce long-term debt. The effective income tax rate approximated 40% in the 1996 second quarter and 38% in the 1995 second quarter. The 1995 period benefited from the utilization of tax credits in Italy. Excluding these credits, the effective income tax rate for the second quarter of 1995 would have been 41%. Income tax expense increased by \$18 million, to \$46 million in the 1996 second quarter, due to the higher pretax earnings and the higher effective tax rate as discussed above.

Business Segments -- Sales and operating income for each of the Company's three major continuing business segments were as follows for the three months ended June 30, 1996, and 1995 (\$ in millions):

SAI	LES	OPERATING INCOME						
THREE MONTHS			THRE	E MONTHS				
1996	1995		1996	1995				
\$1,448	\$1,485	Automotive	\$ 102	\$ 108				

ITT Automotive's second quarter sales were slightly below the 1995 sales level, primarily due to the phase-in of the lower priced Mark 20 ABS braking system and the negative impact of foreign exchange. In the current quarter, operating income was adversely affected by a \$10 million pretax restructuring charge primarily to relocate some production facilities to lower cost locations. Operating income, before the \$10 million pretax restructuring charge, was \$112 million in the second quarter of 1996 compared with \$108 million in the second quarter of 1995. The increase in operating income, before the restructuring charge, was primarily attributable to cost reduction actions in excess of price reductions.

SALES			OF	PERATIN	G INCO	٩E
THREE MONTHS				THREE	MONTH	 S
1996 	1995		19	996	19	995 
\$ 378	\$ 403	Defense & Electronics	\$	30	\$	27

ITT Defense & Electronics revenue was down 6.2%, from the prior year second quarter, due to lower sales volume in certain defense programs and unfavorable foreign exchange translation in the electronics segment. However, operating income was 11% higher in the 1996 period due to operating efficiencies which enabled the defense business to see improved margins on contracts and the electronics business to record continued margin improvements.

SA	LES		OP	ERATIN	G INCOM	1E
THREE	MONTHS			THREE	MONTHS	5
1996	1995		19	96	19	995
\$ 321	\$ 316	Fluid Technology	\$	30	\$	29

ITT Fluid Technology's 1996 second quarter sales increased slightly over the comparable 1995 period due to higher sales volume in several segments particularly in the Asia-Pacific and Eastern European markets. However, sales for 1996 were negatively impacted by the sale of ITT General Controls product line, early in the quarter, and weak market conditions in France and Germany. Operating income for the second quarter of 1996 also had a slight increase over the 1995 second quarter. This improvement in operating income was the result of strong performances from emerging markets and cost control actions.

SIX MONTHS ENDED JUNE 30, 1996 COMPARED WITH SIX MONTHS ENDED JUNE 30, 1995

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Net income of \$108 million or \$.89 per fully diluted share increased 18.7% compared with the \$91 million or \$.69 per fully diluted share, of income from continuing operations, reported in the 1995 period. The increase was primarily caused by an after-tax provision, recorded in the second quarter of 1995, of \$29 million or \$.25 per fully diluted share for the expected loss on the disposal of ITT Semiconductors and a portion of ITT Community Development Corporation. Excluding this provision and its related impact on the effective tax rate, 1995 net income from continuing operations would have been \$109 million or \$.93 per fully diluted share. Net income, for the first six months of 1995, was \$840 million or \$7.08 per fully diluted share including income from Discontinued Operations of \$749 million (including \$403 million reflecting the gain on the sale of ITT Financial).

Net sales totaling \$4.4 billion, for the first six months of 1996, were slightly below the \$4.6 billion for the 1995 period. This decrease included the effects of the GM strike in the first quarter of 1996 and unfavorable foreign exchange translation, partially offset by an increase in ITT Fluid Technology's sales. Operating income for the first half of 1996 was \$257 million, which included the impacts of the GM strike and of the restructuring charge at ITT Automotive in the first and second quarters of 1996, compared with \$242 million reported in the 1995 period. The increase in operating income was attributable to higher earnings at Defense & Electronics and Fluid Technology, along with significantly lower headquarters expenses. The decrease in headquarters expenses is a result of reflecting expenses of ITT Industries as an independent entity in 1996 compared with an apportionment of ITT Delaware's expenses in 1995. Other operating expenses, which includes gains and losses from foreign exchange transactions and other charges, totaled \$4 million in the 1996 period, compared with \$6 million in the 1995 period. Operating margins rose to 5.8% in the first six months of 1996, up from 5.3% in the comparable period of 1995, a result of the factors discussed above.

Net interest expense increased to \$73 million compared with \$59 million in 1995. Interest expense for 1996 reflects actual interest expense incurred on debt assumed by ITT Industries on, or subsequent to, the Distribution, while interest expense in 1995 reflected an allocation of total ITT Delaware's interest between the continuing and Discontinued Operations, based on debt outstanding at that time. Interest income for the first six months of 1996 decreased to \$10 million from \$21 million in the first six months of 1995. This decrease is a result of maintaining lower cash balances by using available cash to reduce long-term debt.

Miscellaneous expense, for the first six months of 1995, includes the aforementioned provision for the expected loss on the disposal of ITT Semiconductors and a portion of ITT Community Development Corporation. The effective income tax rate approximated 41% in the 1996 and 1995 periods. Income tax expense increased by \$13 million, to \$75 million in the 1996 period, due to the higher pretax earnings.

Business Segments -- Sales and operating income for each of the Company's three major continuing business segments were as follows for the six months ended June 30, 1996, and 1995 (\$ in millions):

SALES		OPERATING INCOME				
SIX MONTHS			SIX MONTHS			
1996	1995		1996	1995		
\$2,868	\$2,962	Automotive	\$ 177	\$ 207		

ITT Automotive's revenues, for the first six months of 1996, were lower than the 1995 six month period, due primarily to the GM strike in the first quarter of 1996 and a reduction in the second quarter of 1996 of approximately \$50 million in sales related to foreign exchange translation. Operating income was reduced by the GM strike and a restructuring charge in the first half of 1996. This decrease was partially offset by cost reduction actions in excess of price reductions.

SALES			OPERATING INCOME			
SIX MONTHS			SIX MONTHS			
1996	1995		19	96	19	95
\$ 732	\$ 762	Defense & Electronics	\$	50	\$	45

ITT Defense & Electronics revenue was down from the prior year six month period, due to lower sales volume in certain defense programs and unfavorable foreign exchange translation in the electronics segment. Despite lower sales, operating income was 11% higher due to operating efficiencies which enabled improved margins in both the defense and electronics businesses.

SALES			OPERATING INCOME				
SIX M	IONTHS			SIX M	ONTHS		
1996 	1995		19	996	19	995 	
\$ 627	\$ 605	Fluid Technology	\$	52	\$	47	

ITT Fluid Technology's 1996 six month sales were 3.6% higher than the comparable 1995 period due to higher sales volume, despite the weak market conditions in France and Germany and the sale of ITT General Controls product line. Operating income increased 10.6% over the first half of 1995. This improvement was attributable to strong performances from several business lines, as well as continued growth in emerging markets and cost control actions.

#### LIQUIDITY AND CAPITAL RESOURCES

Operating cash flow from continuing operations was \$105 million in the first six months, offset by payments of \$174 million related to Discontinued Operations, principally prior year's tax payments and expenses related to the Distribution. Operating cash flow, including Discontinued Operations, in the first six months of 1995 was \$141 million.

Many of the Company's businesses require substantial investment in plant and tooling in order to produce competitively superior products. Expenditures for plant additions totaled \$172 million in the first six months of 1996, with approximately 70% of that total incurred at Automotive, primarily in ABS, traction control technology, and brake and wiper systems. Spending for the first six months of 1995 was \$165 million, 60% of which was also at Automotive. Cash expenditures for plant, property, and equipment are projected to approximate last year's level of \$450 million for the full year.

Cash inflows in the first half of 1996 included \$110 million from the sale of land and other assets, including a portion of ITT Community Development Corporation and ITT General Controls product line.

The increase in working capital (receivables, inventory, payables, and accrued liabilities) required a cash outflow of approximately \$276 million. This was due largely to a first quarter seasonal increase in receivables and a reduction of accounts payable at Automotive and Defense & Electronics.

External borrowings were \$1,653 million at June 30, 1996, compared with \$1,607 million at December 31, 1995. Cash and cash equivalents were \$8 million at June 30, 1996, compared to \$94 million at year end 1995. The higher debt level at June 30, 1996, reflects the cash flows discussed above.

Shareholders' equity increased \$67 million during the first half of 1996, due primarily to growth in retained earnings. The Company paid dividends of \$.15 per share for the first and second quarter of 1996 on April 1, 1996 and July 1, 1996, respectively. A third quarter dividend of the same amount will be paid on October 1, 1996.

#### PART II.

#### OTHER INFORMATION

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

At ITT Industries' annual meeting of shareholders held on May 21, 1996, the persons whose names are set forth below were elected as directors, constituting the entire Board of Directors, with relevant voting information for each person:

	Votes	Broker	
	For	Withheld	Nonvotes
Rand V. Araskog Robert A. Burnett Curtis J. Crawford. Michel David-Weill.	102,086,778 102,480,985 102,566,248 91,067,954	965,128 570,921 485,658 11,983,952	0 0 0
D. Travis Engen S. Parker Gilbert Edward C. Meyer	102,558,082 102,614,916 102,597,405	493,824 436,990 454,501	0 0 0

In addition to the election of directors, the following matters were acted upon:

(a) The reappointment of Arthur Andersen LLP as independent auditors for 1996 was ratified by a vote of 101,815,322 shares in favor, 957,375 shares against, 279,209 shares abstained, and 0 broker nonvotes.

(b) A shareholder proposal calling for ITT Industries to list in the proxy statement the executive officers earning more than \$100,000 annually was not approved by a vote of 80,445,484 shares against, 7,487,090 shares in favor, 5,199,466 shares abstained, and 9,919,866 broker nonvotes.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) See the Exhibit Index for a list of exhibits filed herewith.

(b) ITT Industries did not file any Form 8-K Current Reports during the quarter for which this Report is filed.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ITT INDUSTRIES, INC.
(Registrant)

By Richard J.M. Hamilton Richard J.M. Hamilton Senior Vice President and Controller (Principal accounting officer)

July 31, 1996 (Date)

Exhibit No.	Description	Location
(2)	Plan of acquisition, reorganization, arrangement, liquidation or succession	None
(3)	Articles of Incorporation and by-laws	None
(4)	Instruments defining the rights of security holders, including indentures	None
(10)	Material contracts	None
(11)	Statement re: computation of per share earnings	Filed Herewith
(12)	Statements re: computation of ratios Calculation of ratio of earnings to total fixed charges	Filed Herewith
(15)	Letter re: unaudited interim financial information	None
(18)	Letter re: change in accounting principles	None
(19)	Report furnished to security holders	None
(22)	Published report regarding matters submitted to vote of security holders	None
(23)	Consents of experts and counsel	None
(24)	Power of attorney	None
(27)	Financial Data Schedule	Filed Herewith
(99)	Additional Exhibits	None

ITT INDUSTRIES, INC. AND SUBSIDIARIES

### CALCULATION OF EARNINGS PER SHARE

## (IN MILLIONS, EXCEPT PER SHARE)

	JUNE	THREE MONTHS ENDED JUNE 30,		HS ENDED 30,
	1996	1995	1996	1995
PRIMARY BASIS				
Net income ESOP preferred dividends net of tax	\$68 	\$ 612 (9)	\$ 108 	\$ 840 (17)
Net income applicable to primary earnings per share	\$ 68	\$ 603	\$ 108	\$ 823
Average common shares outstanding Common shares issuable in respect to common stock equivalents	118 3	106 1	118 3	106 1
Average common equivalent shares	121	107	121	107
Earnings Per Share				
Continuing operations Discontinued operations	\$.56 	\$.35 5.26	\$.89 	\$.69 6.97
Net income	\$ .56 =====	\$5.61 =====	\$.89 =====	\$7.66 =====
FULL DILUTED BASIS Net income applicable to primary earnings per share ESOP preferred dividends net of tax	\$68 	\$ 603 9	\$ 108	\$ 823 17
If converted ESOP expense adjustment net of tax benefit		(6)		(10)
Net income applicable to fully diluted earnings per share	\$ 68	\$ 606	\$ 108	\$ 830
Average common equivalent shares Additional common shares issuable assuming full dilution	121	107 10	121	107 10
Average common equivalent shares assuming full dilution	121	117	121	117
Earnings Per Share				
Continuing operations Discontinued operations	\$.56 	\$.35 4.82	\$.89 	\$.69 6.39
Net income	\$.56 =====	\$5.17 =====	\$.89 =====	\$7.08 =====

In 1995, the Series N convertible preferred stock was considered a common stock equivalent. With respect to options, it is assumed that the proceeds to be received upon exercise are used to acquire common stock of the Company. The calculation impact of dilutive securities is determined quarterly based on the forecast of annual earnings.

#### CALCULATION OF RATIOS OF EARNINGS TO TOTAL FIXED CHARGES AND CALCULATION OF EARNINGS TO TOTAL FIXED CHARGES AND PREFERRED DIVIDEND REQUIREMENTS (DOLLARS IN MILLIONS)

	JUNI	THS ENDED E 30,				ECEMBER 31		
	1996 1995		1995 1994		1993	1992	1991	
Earnings: Income from continuing operations Add (deduct): Adjustment for distributions in excess of (less than) undistributed equity earnings	\$108	\$ 91	\$ 21	\$202	\$135	\$ 655	\$ 231	
and losses a)	1		1		(2)	(31)	(146)	
Income taxes	75	62	50	147	65	311	84	
Amortization of interest capitalize	d		2	1	4	3	2	
	184	153	74	350	202	938	171	
Fixed Charges: Interest and other financial charges Interest factor attributable to	83	80	175	114	153	180	125	
rentals b)	15	11	29	22	24	25	25	
	98	91	204	136	177	205	150	
Earnings, as adjusted, from continuing operations	\$282 ====	\$244 ====	\$278 ====	\$486 ====	\$379 ====	\$1,143 ======	\$ 321 ====	
Fixed Charges: Fixed charges above Interest capitalized	98	\$ 91 2	\$204 3	\$136 7	\$177 8	\$ 205 12	\$ 150 11	
Total fixed charges Dividends on preferred stock	98	93	207	143	185	217	161	
(pre-income tax basis) c)		24	24	48	50	63	78	
(pro 1.100mo cak 54010) 0)								
Total fixed charges and preferred dividend requirements	\$98 ====	\$117 ====	\$231 ====	\$191 ====	\$235 ====	\$  280 ======	\$ 239 ====	
Ratios: Earnings, as adjusted, from continuing operations to total fixed charges	2.88	2.62	1.34 ====	3.40 ====	2.05	5.27	1.99	
Earnings, as adjusted, from continuing operations to total fixed charges and preferred dividend requirements	2.88	2.09	1.20 ====	2.54	1.61	4.08	1.34 ====	

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Notes:

- a) The adjustment for distributions in excess of (less than) undistributed equity earnings and losses represents the adjustment to income for distributions in excess of (less than) undistributed earnings and losses of companies in which at least 20% but less than 50% equity is owned.
- b) The interest factor attributable to rentals was computed by calculating the estimated present value of all long-term rental commitments and applying the approximate weighted average interest rate inherent in the lease obligations and adding thereto the interest element assumed in short-term cancelable and contingent rentals excluded from the commitment data but included in rental expense.
- c) The dividends on preferred stock have been determined by adding to the total preferred dividends an allowance for income taxes, calculated on the effective income tax rate.

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE JUNE 30, 1996 FINANCIAL STATEMENTS INCLUDED IN FORM 10-Q AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

## 1,000,000

