

Investor Overview

July 2024



SAFE HARBOR AND NON-GAAP DISCLOSURES



Safe Harbor

This presentation contains "forward-looking statements" intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements are not historical facts, but rather represent only a belief regarding future events based on current expectations, estimates, assumptions and projections about our business, future financial results and the industry in which we operate, and other legal, regulatory and economic developments. These forward-looking statements include, but are not limited to, future strategic plans and other statements that describe the company's business strategy, outlook, objectives, plans, intentions or goals, and any discussion of future events and future operating or financial performance.

We use words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe," "target," "future," "may," "will," "could," "should," "potential," "continue," "guidance," and other similar expressions to identify such forward-looking statements. Forward-looking statements are uncertain, and, by their nature, many are inherently unpredictable and outside of ITT's control, and involve known and unknown risks, uncertainties and other important factors that could cause actual results to differ materially from those expressed or implied in, or reasonably inferred from, such forward-looking statements.

Where in any forward-looking statement we express an expectation or belief as to future results or events, such expectation or belief is based on current plans and expectations of our management, expressed in good faith and believed to have a reasonable basis. However, there can be no assurance that the expectation or belief will occur or that anticipated results will be achieved or accomplished. More information on factors that could cause actual results or events to differ materially from those anticipated is included in the Risk Factors section of the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and other documents filed from time to time with the Securities and Exchange Commission.

The forward-looking statements included in this presentation speak only as of May 2, 2024. We undertake no obligation (and expressly disclaim any obligation) to update any forward-looking statements, whether written or oral, as a result of new information, future events or otherwise.

Non-GAAP Disclosures

This presentation contains certain financial measures that are not prepared under U.S. generally accepted accounting principles (GAAP). These non-GAAP financial measures supplement our GAAP disclosures and are not meant to be considered in isolation or as a substitute for the most directly comparable measures that are prepared in accordance with GAAP. These measures may not be comparable to similarly titled measures disclosed by other companies. For a reconciliation of these non-GAAP financial measures to the most directly comparable measures disclosed under GAAP, refer to the supplemental data to this presentation or investors.itt.com.

Forward-Looking Non-GAAP Financial Measures

The Company has provided forward-looking, long-term targets for certain non-GAAP financial measures. It is not possible, without unreasonable efforts, to estimate the impacts of foreign currency fluctuations, acquisitions and certain other special items that may occur, as these items are inherently uncertain and difficult to predict. As a result, the Company is unable to quantify certain amounts that would be included in the reconciliations to the most directly comparable GAAP financial measures without unreasonable efforts and accordingly has not provided reconciliations for these forward-looking non-GAAP financial measures.

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ITT AT A GLANCE



32%

Europe

17%

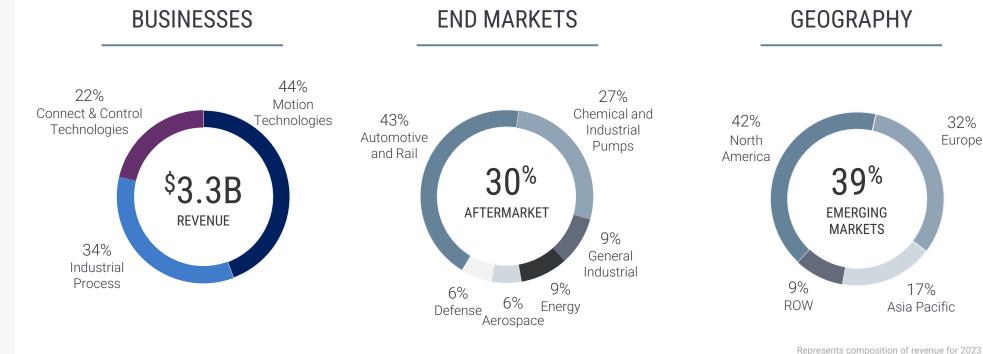
Asia Pacific

Leading manufacturer of critical components for harsh environment applications

Outperforming in attractive end markets

Differentiation through operational excellence and innovation

Value creation through growth and margin expansion



FIVE YEAR VALUE CREATION

All figures December 31, 2018 to December 31, 2023 except where otherwise noted.

+10% Adjusted EPS CAGR

11% Free Cash Flow Margin^[1]

\$2.5B+ Capital Deployed +182%

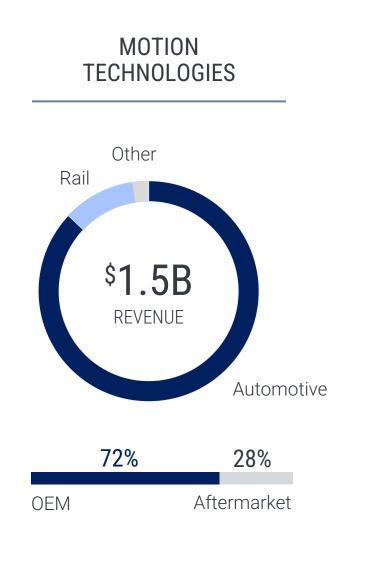
Total Shareholder Return (dividends reinvested at the spot rate, until June 28, 2024)

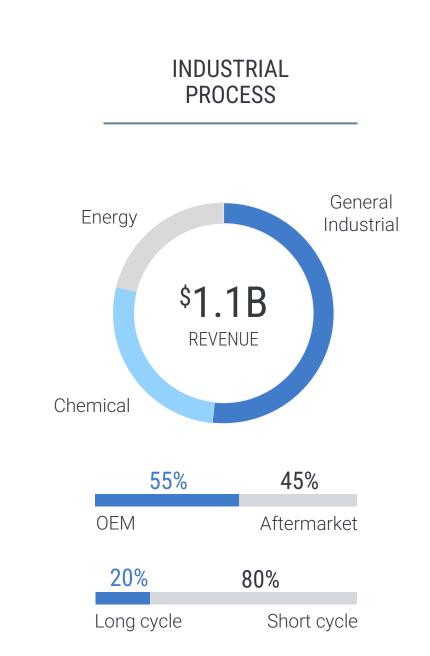


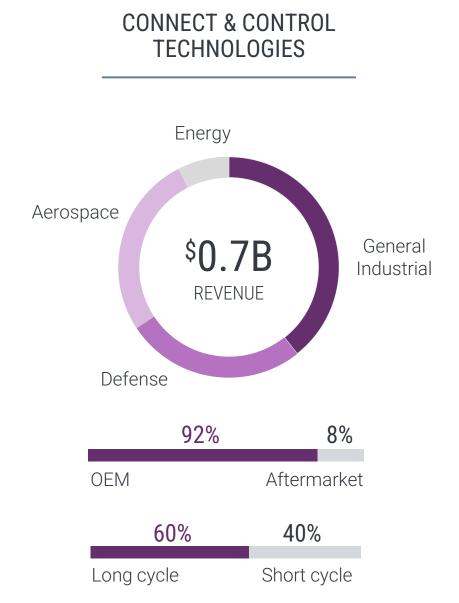
OUR BUSINESSES



POSITIONED IN GROWING END MARKETS

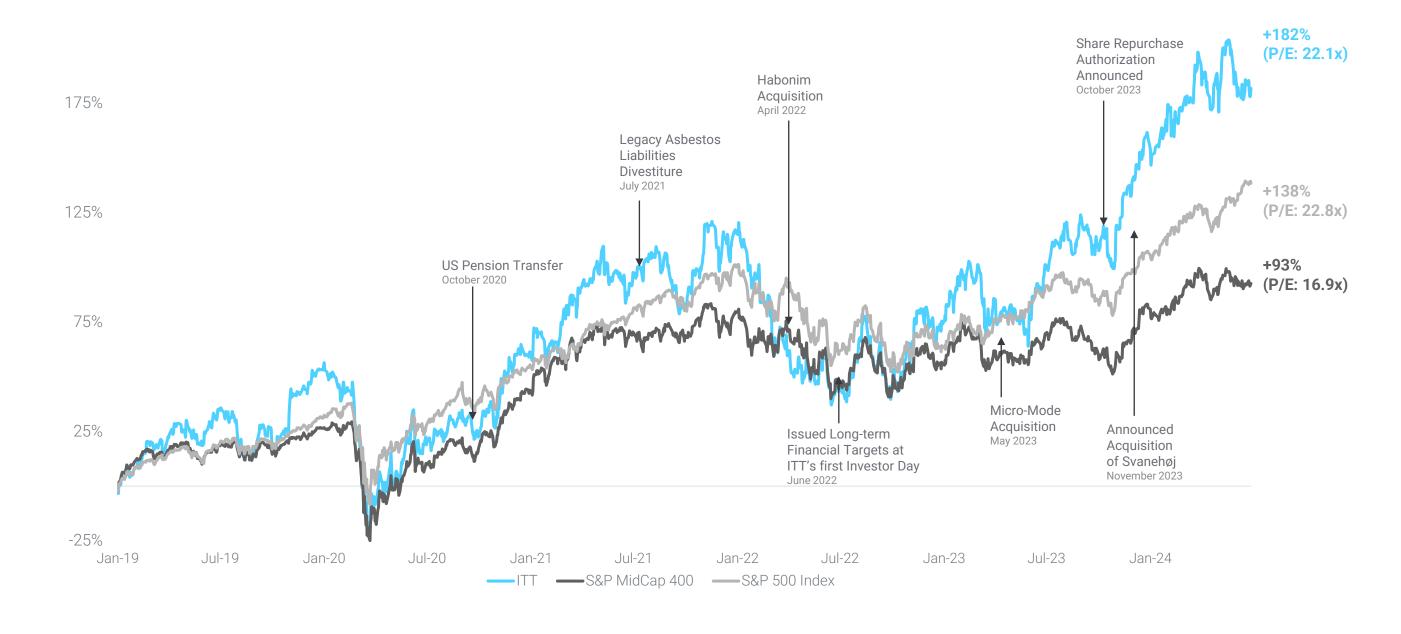






FROM ~\$4B TO ~\$11B MARKET CAP IN FIVE YEARS



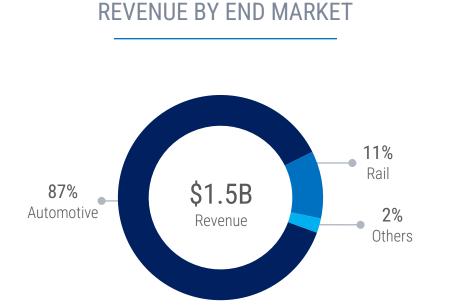


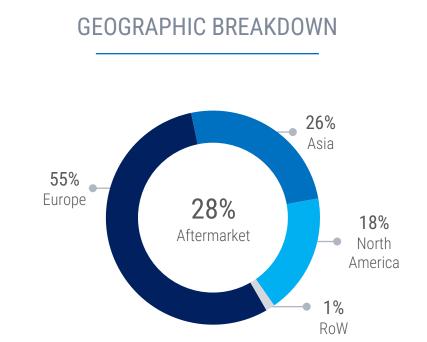


MOTION TECHNOLOGIES

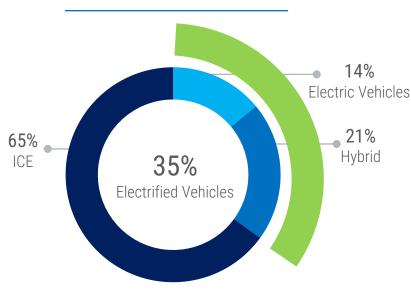


GLOBAL LEADER IN BRAKE PADS, SHOCK ABSORBERS AND SEALING SOLUTIONS FOR THE AUTOMOTIVE AND RAIL MARKETS









All figures for the year ended Dec. 31, 2023 unless otherwise stated. All results are unaudited.

HOW ITT DIFFERENTIATES

- Best-in-class quality and on-time delivery
- Cost advantage through concentrated footprint
- Highly automated world-class production process
- Flawless industrialization through integrated R&D, manufacturing

Leadership in R&D and material science

DRIVING LONG-TERM VALUE CREATION

~700 bps

Average annual Friction OE volume outperformance (2013 to 2023)

>18%

Adjusted operating margin (as of Q1 2024)

<19%

Working Capital percent of sales

FRICTION TECHNOLOGIES | WHY WE WIN



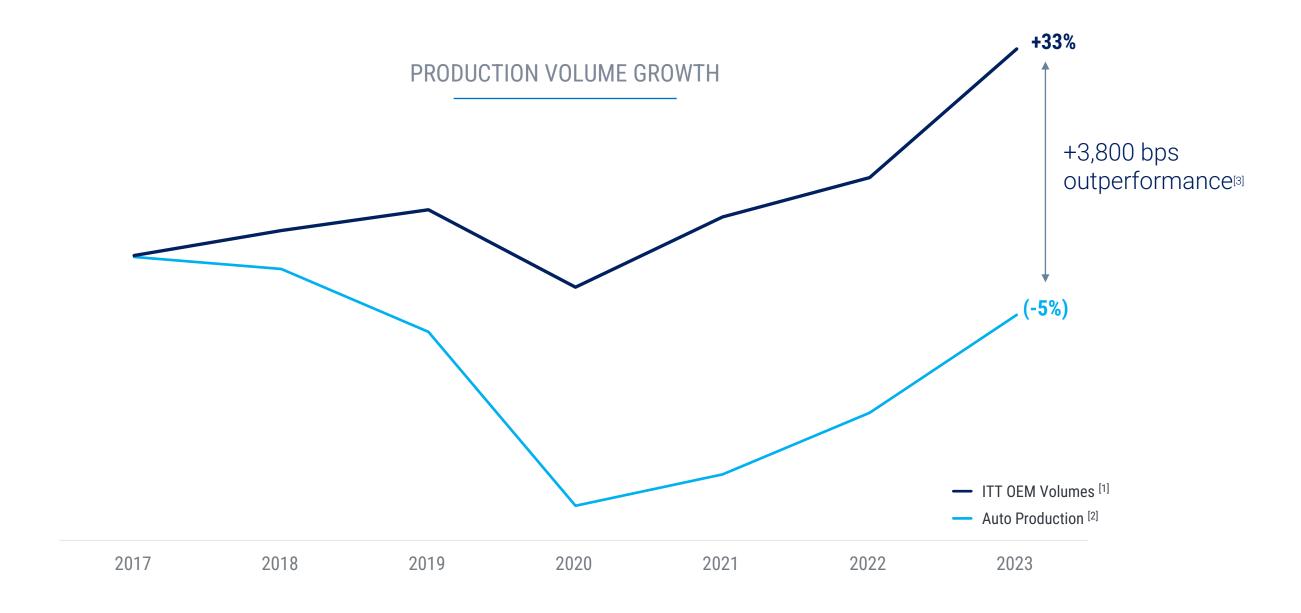
INNOVATION, CUSTOMER FOCUS, COMPETITIVENESS



FRICTION TECHNOLOGIES | SUSTAINING DIFFERENTIATION



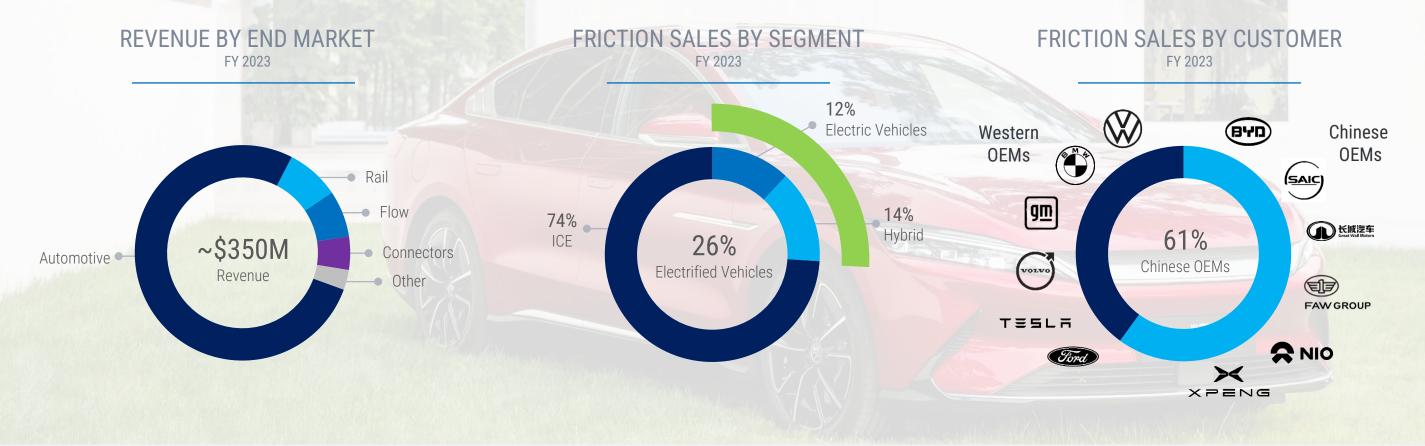
LONG-TERM OUTPERFORMANCE AND SHARE GAINS



GROWTH | CHINA FOCUS



18% 2023 ORGANIC REVENUE GROWTH DRIVEN MAINLY BY MOTION TECHNOLOGIES



All figures for the year ended Dec. 31, 2023 unless otherwise stated. All results are unaudited.

How ITT Differentiates in China

Innovation in China for China

Leadership in Friction; differentiation in EVs

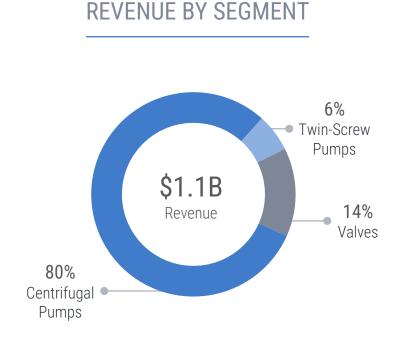
Localization to serve our customers faster and better

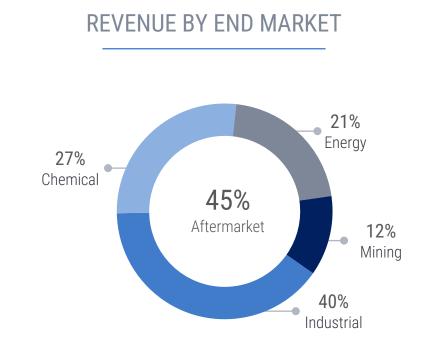
Strong presence with local OEMs

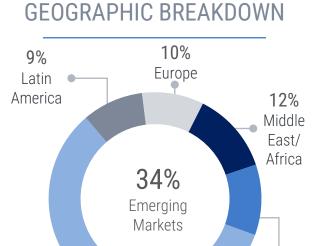
INDUSTRIAL PROCESS



GLOBAL LEADER IN CENTRIFUGAL AND TWIN-SCREW PUMPS FOR CHEMICAL, ENERGY, MINING AND INDUSTRIAL MARKETS







All figures for the year ended Dec. 31, 2023 unless otherwise stated. All results are unaudited.

HOW ITT DIFFERENTIATES

- Leader in ANSI centrifugal process pumps
- Focused project execution to deliver profitable growth
- Bornemann multiphase pump technology on leading decarbonization projects
- Robust service and aftermarket capabilities on large installed base

DRIVING LONG-TERM VALUE CREATION

59%

North

America

~1.6M
Global pump installations

\$85M

Decarbonization pump project awards
(2023)

>20%
Adjusted operating margin

10%

Asia

Pacific

GROWTH | LONG-TERM DRIVERS



EXXON: LARGEST AWARD FOR PUMPS AND SERVICE

- 3-year contract with ExxonMobil awarded to Goulds Pumps (\$80M total potential value) powered by differentiated value proposition and close customer collaboration
- Providing heavy duty, engineered centrifugal pump systems and aftermarket parts and services for replacement and expansion of facilities globally
- Set up a dedicated global project management team to deliver rapid response to service needs, improve asset uptime and lower total cost of ownership

SHARE CAPTURE IN DECARBONIZATION INVESTMENTS

- | Multiple global project wins with large, independent oil company
- Awarded project to eliminate flaring using our differentiated multiphase pump technology
- Carbon-capture project for largest single-resource LNG site in Australia



GROWTH | ACQUISITION OF SVANEHØJ

DIFFERENTIATED CRYOGENIC PUMP MANUFACTURER

Leading pump and service provider for ammonia / liquefied petroleum gas (LPG) and liquefied natural gas (LNG) in highly-regulated marine sector

Complementary, highly engineered products with attractive cryogenic applications and patentable features; large installed base with recurring aftermarket and service revenue

Double-digit multi-year growth outlook aligned to decarbonization and global energy transition, supported by strong backlog, broad installed base, long-standing customer relationships and flawless execution

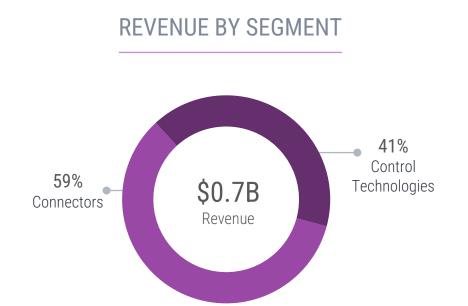
Long-standing reputation for highest quality pump solutions capable of processing <u>all</u> future energy transition fuels



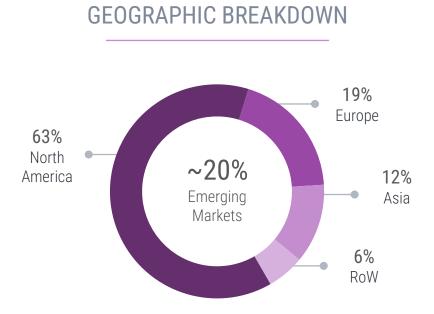
CONNECT & CONTROL TECHNOLOGIES



NICHE PLAYER IN HARSH ENVIRONMENT CONNECTORS AND CONTROL COMPONENTS IN CRITICAL APPLICATIONS FOR AEROSPACE, DEFENSE AND INDUSTRIAL MARKETS







All figures for the year ended Dec. 31, 2023 unless otherwise stated. All results are unaudited

HOW ITT DIFFERENTIATES

- Strong brands in attractive, growing end markets
- High performance products and tailored solutions for critical aero, defense and industrial applications
- Effective late-stage customization and responsiveness
- R&D investments to refresh product line up and drive innovation

DRIVING LONG-TERM VALUE CREATION

\$20B+
Addressable market

550+

>18%
Adjusted operating margin

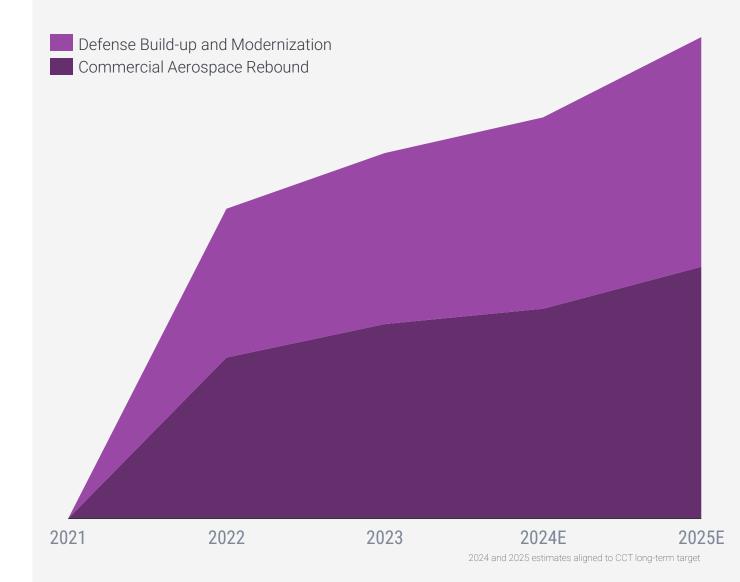
CCT GROWTH DRIVERS STRONG POSITION IN GROWTH MARKETS

Commercial Aerospace Rebound

- Multi-year growth to support OEM build rate recovery
- Recovering traffic driving aftermarket growth
- Interiors refurbishment and enhancement
- Expanded use of composites to reduce weight and lower emissions

Defense Build-up and Modernization

- Global defense spend increase
- Investment in new defense platforms
- Electronic systems upgrades on current platforms
- Soldier modernization driving connectivity upgrades



GROWTH | INNOVATION





RENEWABLE ENERGY STORAGE

- Designed and manufactured new connectors to improve power and signal transmission in battery packs used in solar and wind energy storage
- Fast concept to product; automated assembly line for scalable production
- Global growth opportunity driven by regulations and consumer preference toward renewable energy



SOLDIER-WORN COMMUNICATIONS SYSTEMS

- Highly engineered connectors transmit power and signals for harsh environment land, sea and airborne defense applications
- Smaller form, faster data speed transfer for soldier-worn devices and equipment
- Final stages of Department of Defense qualification for content on NETT Warrior communications system; approval expected in 2H 2024



ZERO-EMISSION AIR MOBILITY

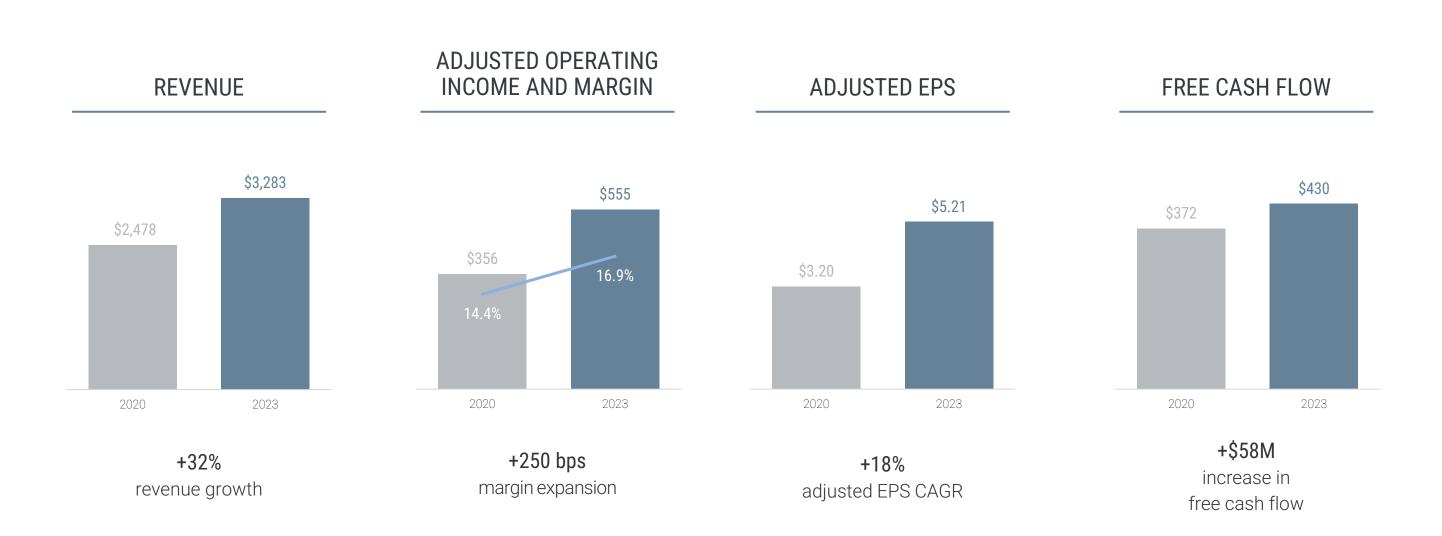
- Won development contract for highlyengineered environmental control system and vibration isolation equipment
- Two new awards for Beta's Alia electric Vertical Take-off and Landing (eVTOL) and electric Conventional Take-off and Landing (eCTOL) vehicles
- Initial entry into service in '25; positioned to support growing demand for short-haul electric aircraft



HISTORICAL FINANCIAL PERFORMANCE



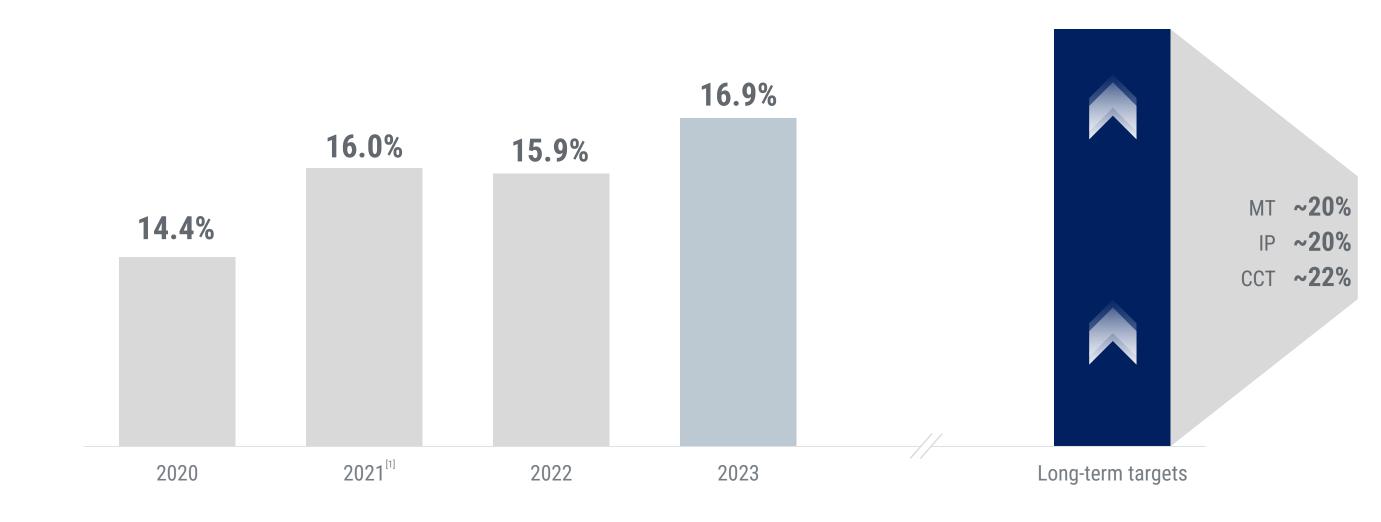
RESILIENT OPERATING MODEL



ADJUSTED OPERATING MARGIN STEP UP



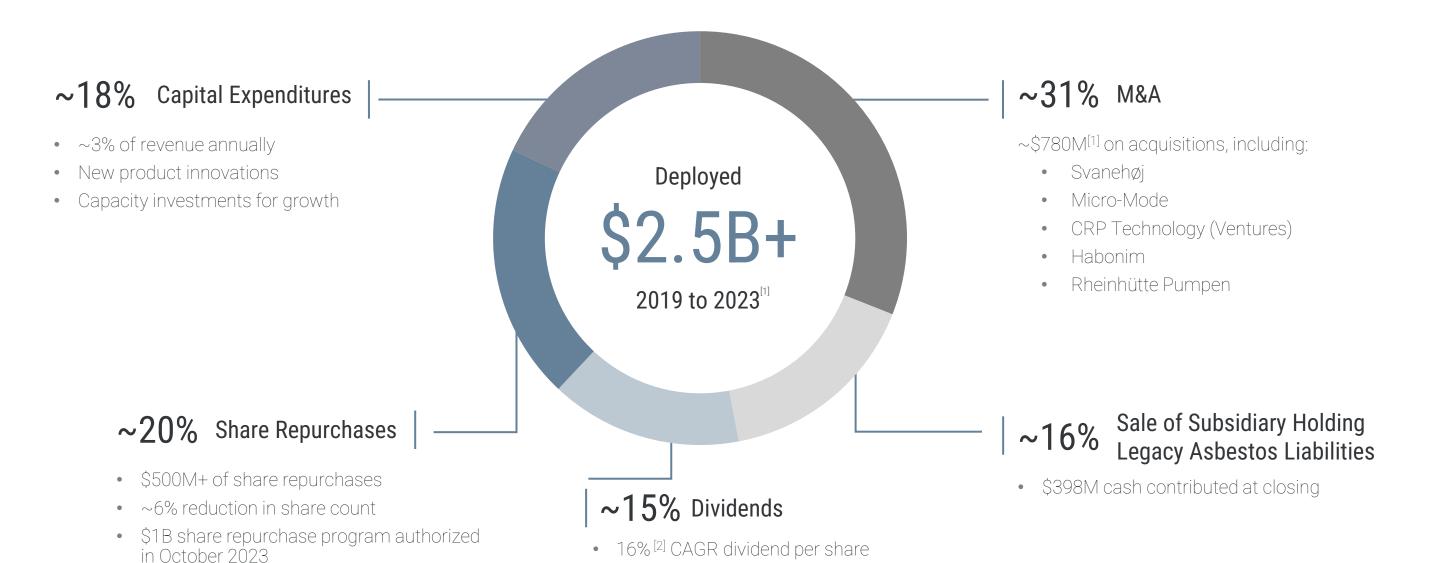
DROVE 250 BASIS POINTS MARGIN EXPANSION SINCE 2020



CAPITAL DEPLOYMENT MOMENTUM



FOCUS ON GROWTH IN CORE BUSINESS WITH GREATER CAPITAL FLEXIBILITY



ACQUISITIONS | THE NEXT LEVER TO VALUE CREATION



ENTRY INTO NEW GROWTH SECTORS



A HIGHLY DIFFERENTIATED VALVE PLATFORM

\$140M purchase price

- Expertise in harsh environment ball valves and actuators for LNG distribution and biotech verticals
- Strong position for growth in green hydrogen through ultra-high pressure and cryogenic offerings
- Profitable growth and margin expansion and further opportunity



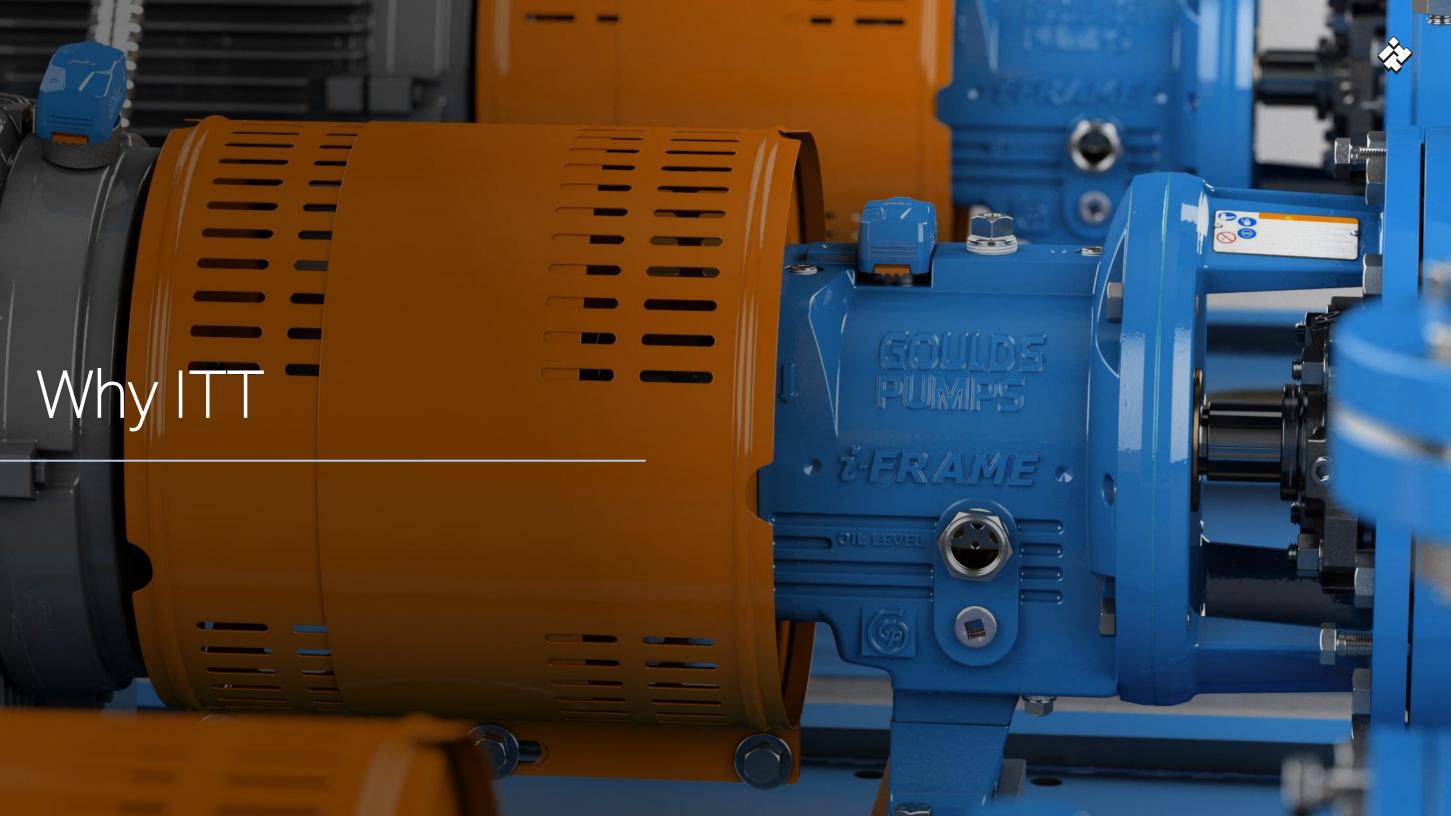
SPECIALIZED DEFENSE AND SPACE CONNECTORS \$79M purchase price

- Differentiated miniature and highbandwidth specialized connectors for smart defense systems
- Expertise in highly customized radio frequency and hermetic connectors for harsh applications
- Proven engineering and manufacturing capabilities enhance ITT's product and customer base

SVANEHOJ

DIFFERENTIATED CRYOGENIC PUMP MANUFACTURER \$408M purchase price

- Leading cryogenic pump and service provider for ammonia / liquefied petroleum gas (LPG) and liquefied natural gas (LNG) in highly-regulated marine sector
- Large installed base with predictable, recurring aftermarket and service revenue
- Double-digit multi-year growth outlook aligned to decarbonization and global energy transition



WHY ITT



Outperforming in attractive and growing end markets

Sustaining differentiation: execution, operational excellence and innovation

Strong cash generation fueling organic investments and M&A

I Value creation through growth and margin expansion

LONG-TERM FINANCIAL TARGETS



REVENUE GROWTH

~5-7% CAGR

ADJUSTED OPERATING MARGIN

(by segment)

~20%

~20%

CCT ~22%

ADJUSTED EPS **GROWTH**

> 10%+ CAGR

FREE CASH **FLOW MARGIN**

~11-13%



KEY PERFORMANCE INDICATORS AND NON-GAAP MEASURES



Management reviews a variety of key performance indicators including revenue, segment operating income and margins, earnings per share, order growth, and backlog, some of which are calculated on a non-GAAP basis. In addition, we consider certain measures to be useful to management and investors when evaluating our operating performance for the periods presented. These measures provide a tool for evaluating our ongoing operations and management of assets from period to period. This information can assist investors in assessing our financial performance and measures our ability to generate capital for deployment among competing strategic alternatives and initiatives, including, but not limited to, acquisitions, dividends, and share repurchases. Some of these metrics, however, are not measures of financial performance under accounting principles generally accepted in the United States of America (GAAP) and should not be considered a substitute for measures determined in accordance with GAAP. We consider the following non-GAAP measures, which may not be comparable to similarly titled measures reported by other companies, to be key performance indicators for purposes of our reconciliation tables.

Organic Revenues and Organic Orders are defined, respectively, as revenue and orders, excluding the impacts of foreign currency fluctuations and acquisitions. The period-over-period change resulting from foreign currency fluctuations is estimated using a fixed exchange rate for both the current and prior periods. We believe that reporting organic revenue and organic orders provides useful information to investors by helping identify underlying trends in our business and facilitating comparisons of our revenue performance with prior and future periods and to our peers.

Adjusted Operating Income is defined as operating income adjusted to exclude special items that include, but are not limited to, restructuring, divestiture-related costs, certain asset impairment charges, certain acquisition-related impacts, and unusual or infrequent operating items and, for 2021 and prior years, asbestos-related impacts. Special items represent charges or credits that impact current results, which management views as unrelated to the Company's ongoing operations and performance. Adjusted Operating Margin is defined as adjusted operating income divided by revenue. We believe these financial measures are useful to investors and other users of our financial statements in evaluating operating performance in relation to our competitors.

Adjusted Income from Continuing Operations is defined as income from continuing operations attributable to ITT Inc. adjusted to exclude special items that include, but are not limited to, restructuring, divestiture-related costs, certain asset impairment charges, certain acquisition-related impacts, income tax settlements or adjustments, and unusual or infrequent items and, for 2021 and prior years, asbestos-related impacts. Special items represent charges or credits, on an after-tax basis, that impact current results, which management views as unrelated to the Company's ongoing operations and performance. The after-tax basis of each special item is determined using the jurisdictional tax rate of where the expense or benefit occurred. Adjusted income from continuing operations per diluted share (adjusted EPS) is defined as adjusted income from continuing operations divided by diluted weighted average common shares outstanding. We believe that adjusted income from continuing operations and adjusted EPS are useful to investors and other users of our financial statements in evaluating ongoing operating profitability, as well as in evaluating operating performance in relation to our competitors.

Free Cash Flow is defined as net cash provided by operating activities less capital expenditures. Free Cash Flow Margin is defined as free cash flow divided by revenue. We believe that free cash flow and free cash flow margin provides useful information to investors as it provides insight into a primary cash flow metric used by management to monitor and evaluate cash flows generated by our operations.

ITT Inc. Non-GAAP Reconciliation Statements

(In millions; all amounts unaudited)



Reconciliation of Revenue to Organic Revenue

ITT Destination Sales to China	FY 2023
Revenue	\$ 351.8
Less: Acquisitions	0.7
_ Less: FX	(11.7)
CY Organic Revenue	362.8
Less: FY 2022 Revenue	307.7
Organic Revenue Growth - \$	\$ 55.1
Organic Revenue Growth - %	17.9%
Reported Revenue Growth - \$	\$ 44.1
Reported Revenue Growth - %	14.3%

Reconciliation of Cash from Operating Activities to Free Cash Flow

	_ F	Y 2023	FY 2022			-Y 2021	F	Y 2020	 Y 2019	5-`	Year Total
Net Cash - Operating Activities Less: Capital expenditures	\$	538.0 107.6	\$	277.7 103.9	\$	(8.4) 88.4	\$	435.9 63.7	\$ 357.7 91.4	\$	1,600.9 455.0
Free Cash Flow	\$	430.4	\$	173.8	\$	(96.8)	\$	372.2	\$ 266.3	\$	1,145.9
Asbestos divestiture payment		-		-		398.0		-	-		398.0
Adjusted Free Cash Flow	\$	430.4	\$	173.8	\$	301.2	\$	372.2	\$ 266.3	\$	1,543.9
Revenue Free Cash Flow Margin	\$	3,283.0 13 %	\$	2,987.7 6 %	\$	2,765.0 11%	\$	2,477.8 15 %	\$ 2,846.4 9 %	\$	14,359.9 11 %

Note: Immaterial differences due to rounding.

ITT Inc. Non-GAAP Reconciliation Statements

(In millions; all amounts unaudited)



			Full '	Year 202	3			Full Year 2022											
	 MT	IP		CCT	Co	orporate	 ITT		MT		IP		CCT	Со	rporate		ITT		
Revenue	\$ 1,457.8	\$ 1,129.6	\$	699.4	\$	(3.8)	\$ 3,283.0	\$	1,374.0	\$	971.0	\$	645.6	\$	(2.9)	\$	2,987.7		
Reported Operating Income	\$ 230.8	\$ 243.6	\$	107.5	\$	(53.7)	\$ 528.2	\$	208.5	\$	187.6	\$	115.8	\$	(43.9)	\$	468.0		
Loss on sale of business	-	-		15.3		-	15.3		-		-		-		-		-		
Restructuring costs	4.0	4.6		1.3		-	9.9		2.7		1.3		-		(0.2)		3.8		
Impacts related to Russia-Ukraine war	1.3	1.2		-		-	2.5		3.1		4.8		-		-		7.9		
Acquisition and divestiture-related costs	-	-		2.4		-	2.4		-		3.2		-		0.5		3.7		
(Gain) on sale of long-lived assets	-	-		-		-	-		-		(15.5)		-		-		(15.5)		
Asset impairment charges	-	-		-		-	-		-		-		-		1.7		1.7		
Other [a]	0.1	-		(0.1)		(3.7)	(3.7)		1.3		1.2		-		1.7		4.2		
Adjusted Operating Income	\$ 236.2	\$ 249.4	\$	126.4	\$	(57.4)	\$ 554.6	\$	215.6	\$	182.6	\$	115.8	\$	(40.2)	\$	473.8		
Reported Operating Margin	15.8%	21.6%		15.4%			16.1%		15.2%		19.3%		17.9%				15.7%		
Impact of special item adjustments	40 bps	50 bps		270 bps			80 bps		50 bps		-50 bps		0 bps				20 bps		
Adjusted Operating Margin	16.2%	22.1%		18.1%			16.9%		15.7%		18.8%		17.9%				15.9%		

	Full Year 2021									Full Year 2020										
	MT		IP		CCT		Corporate		ITT			MT		IP	CCT		Corporate			ITT
Revenue	\$	1,368.6	\$	843.2	\$	554.7	\$	(1.5)	\$	2,765.0	\$	1,121.1	\$	843.0	\$	516.5	\$	(2.8)	\$	2,477.8
Reported Operating Income	\$	258.2	\$	126.8	\$	81.7	\$	37.6	\$	504.3	\$	184.0	\$	77.6	\$	57.0	\$	(92.1)	\$	226.5
Asbestos-related cost, net		-		-		-		(74.4)		(74.4)		-		-		-		66.3		66.3
Restructuring costs		3.9		3.1		2.4		0.2		9.6		12.7		19.5		8.5		2.3		43.0
Asset impairment charges		-		-		-		-		-		-		16.3		-		-		16.3
Acquisition-related costs		-		-		-		-		-		-		0.6		0.2		-		0.8
Other [b]		-		0.6		-		2.5		3.1		-		-		-		2.8		2.8
Adjusted Operating Income	\$	262.1	\$	130.5	\$	84.1	\$	(34.1)	\$	442.6	\$	196.7	\$	114.0	\$	65.7	\$	(20.7)	\$	355.7
Reported Operating Margin		18.9%		15.0%		14.7%				18.2%		16.4%		9.2%		11.0%				9.1%
Impact of special item adjustments		30 bps		50 bps		50 bps				-220 bps		110 bps		430 bps		170 bps				530 bps
Adjusted Operating Margin		19.2%		15.5%		15.2%				16.0%		17.5%		13.5%		12.7%				14.4%

Note: Immaterial differences due to rounding.



[[]a] 2023 includes income from a recovery of costs associated with the 2020 lease termination of a legacy site. 2022 primarily includes severance charges and accelerated amortization of an intangible asset.

[[]b] FY 2021 and FY 2020 primarily reflects accelerated amortization of an intangible asset.

ITT Inc. Non-GAAP Reconciliation Statements

(In millions, except earns per share; all amounts unaudited)



Reconciliation of Reported vs. Adjusted Income from Continuing Operating and Diluted EPS

	Inc	ome fron	n Cont	inuing	Diluted Earnings per							
		Opera	ations		Share							
	F	Y 2023	FY 2	2020	FY	FY 2023		2020				
Reported	\$	411.4	\$	68.5	\$	4.97	\$	0.78				
Special Items Expense / (Income):												
Loss on sale of business		15.3		-		0.19		-				
Restructuring costs		9.9		43.0		0.12		0.49				
Impacts related to Russia-Ukraine war		2.5		-		0.03		-				
Acquisition and divestiture-related costs (benefit)		2.4		-		0.03		-				
Asset impairment charges		-		16.3		-		0.19				
Asbestos-related cost, net		-		66.3		-		0.76				
Pension Termination		-		141.6		-		1.62				
Other [a]		(2.3)		3.6		(0.04)		0.04				
Tax impact of special items [b]		(6.2)		(1.3)		(0.07)		(0.01)				
Other tax special items [c]		(2.0)		(58.8)		(0.02)		(0.67)				
Adjusted	\$	431.0	\$	279.2	\$	5.21	\$	3.20				

Note: Amounts may not calculate due to rounding

Per share amounts are based on diluted weighted average common shares outstanding.

- [a] FY 2023 primarily includes income of \$3.7 from a recovery of costs associated with the 2020 lease termination of a legacy site, partially offset by interest expense of \$1.4 related to a tax audit settlement in Italy. FY 2020 primarily includes HQ Trademark amortization.
- [b] The tax impact of each adjustment is determined using the jurisdictional tax rate of where the expense or benefit occurred.
- [c] FY 2023 tax-related special items include expense (benefits) from valuation allowance reversals of \$(16.0), settlements of \$14.4 primarily related to a tax audit in Italy, the tax impact on distributions of \$7.5, an amendment of our federal tax return of \$(4.9), and other tax special items of \$(3.0). FY 2020 tax-related special items include expense (benefit) a change in deferred tax asset valuation allowance of \$(6.2), a change in uncertain tax positions of \$(4.4), a tax on a foreign dividend \$(1.9), return to accrual adjustment \$(1.1) tax on future distribution of foreign earnings of \$6.3, tax on pension termination \$5.1, and other tax special items of \$0.9.